

# The Falconer

October 2006

Early Registration for Summer 2007

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## EARLY REGISTRATION INFORMATION 2007

After such a wonderful summer, we hope you have settled into your school work and fall schedule. It may be hard to think about next summer already, but it is time to start planning when to attend Falcon in 2007 and take advantage of our early registration discounts. Falcon's continuing reputation as Ohio's premier private camp has resulted in waiting lists for most every session and age group over the last several years. Each year, Falcon Camp fills faster and the waiting lists get longer. Many of the sessions for senior camp were filled during early registration last year for both Eagles and Hawks. This is especially important to note for campers who will be moving from junior camp (Cardinals and Blue Jays to Hawks and Eagles).

**Why you should register now: You can save lots of \$\$\$\$ and you are assured of being able to attend the sessions of your choice.**

Saving money is an obvious benefit, but do you realize that taking the 15% discount for paying full tuition now is approximately the same as a 30% A.P.R.? That's a pretty sound investment. As we do fill faster each year, early planning becomes much more important to make sure you get the time periods you want. Some campers were not able to get their first choice in 2006 and others could not attend at all.

### How does Falcon benefit?

**Your early registration allows us to know at an early date how various age groups appear to be taking shape and whether we have any special staff needs. Early payments allow us to make repairs and new improvements easier over the off season and to explore better deals for new equipment. Some of the money you save now we in turn expect to save in lower advertising costs for time periods we know have filled. All this results in Falcon being able maintain reasonable tuition fees while improving the quality of our program each year.**

### SPECIAL OPPORTUNITY FOR 2006 CAMP FAMILIES

**From now until November 15, 2006 early registration is available ONLY to 2006 camper families.** From November 16 through December 15, 2006 early registration is available to everyone. 2006 families should use this opportunity window to your advantage. We have already had many inquiries from new families excited about attending Falcon.

### HERE'S THE DEAL!

1. Register your camper early with full tuition payment and receive a 15% discount on tuition. This is the biggest and best deal we can offer.
2. Register your camper early with a \$500 deposit per each two weeks of camp and receive a 10% discount. That would be \$500 deposit for a two week camper, \$1000 for a four week camper, etc.
3. Take an additional \$50 discount per camper for two or more campers from the same immediate family.
4. If you are not sure of your camp dates and still want to take advantage of the early registration savings, send your full tuition or deposit payment and let us know the dates as soon as possible. **We can not guarantee first choice of sessions** but you can still save money. If your plans change, payments are refundable until May 1 minus a \$25 office cancellation fee.

WINTER ADDRESS: FALCON CAMP, 22232 RYE RD., SHAKER HTS., OH 44122  
PHONE: 216/991-2489 or 800/837-CAMP EMAIL: FalconCampOffice@aol.com

## HERE'S WHAT YOU CAN SAVE

<b>Sessions</b>	<b>Regular Tuition</b>	<b>Deposit (\$500 per 2 weeks) 10% Discount</b>	<b>Full Tuition 15% Discount</b>
<b>TWO WEEKS</b>	<b>\$1700</b>	<b>\$1530 (Save \$170)</b>	<b>\$1445 (Save \$255)</b>
<b>FOUR WEEKS</b>	<b>\$3100</b>	<b>\$2790 (Save \$310)</b>	<b>\$2635 (Save \$465)</b>
<b>SIX WEEKS</b>	<b>\$4400</b>	<b>\$3960 (Save \$440)</b>	<b>\$3740 (Save \$660)</b>
<b>EIGHT WEEKS</b>	<b>\$5500</b>	<b>\$4950 (Save \$550)</b>	<b>\$4675 (Save \$825)</b>

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### HERE'S THE FINE PRINT AND THINGS TO REMEMBER

All early registration discounts apply only to tuition and not to spending account, extra riding or other options.

The \$50 family discount applies to each camper in the immediate family.

From now until November 15, 2006, only 2006 camp family applications will be accepted.

From November 16 until December 15, 2006, early registration is open to everyone.

Applications must be postmarked by the due dates. Please, no exceptions.

Cancellations, minus \$25 office fee, can be made with full refund until May 1, 2007. See application for more details. After May 1, there are NO REFUNDS. Parents are advised to consider purchasing program cancellation insurance which be made available to you.

FALCON CAMP DOES ACCEPT VISA AND MASTERCARD. Please send, on a *separate* sheet of paper, name and account number on card, expiration date, and whether a Visa or Mastercard, along with authorization of charges.

Please call us if you have any questions about early registration or any questions about Falcon.

### REFERRAL DISCOUNTS – ONE MORE WAY TO SAVE

Many new campers are referred by our camper families and alumni each year. When new families are looking at prospective camps for their children, it is reassuring (as so many of you know!) to be able to speak with someone they know separate from the camp staff. Trust and safety are two essential ingredients in choosing the right camp. Falcon once again offers you an additional opportunity for savings *and* to do something nice for a friend. You can receive tuition credit for letting others know about Falcon. 10% of the referral's tuition will be credited to your child's account. Telling others about Falcon can save you money and delight your friends by introducing their children to the outstanding experience of a summer at Falcon.

When referring a new family it is important that we know you referred them. Please make sure the new family writes your name on the "how did you hear about Falcon" line on the application. With so many of you making referrals (Thank you!), we need your assistance and your reminders to make sure everyone receives the credit they deserve. Call us with any questions at 216/991-2489 or 800/837-CAMP.

### PLEASE NOTE DEADLINE OF DECEMBER 15 FOR EARLY REGISTRATION!

Early registration deadline is December 15. The reason is a simple one: The Devey Family will be away for the holidays and we will not be home the last part of December. It is important to wrap things up before our trip and we appreciate your understanding in this. Since summer vacation is not a viable option for us (surprise!!), this is the only time we can get away as a family and we value this as our family time.

### 2007 CAMP CALENDER

<b>EIGHT WEEK SESSION</b>	<b>JUNE 24 – AUGUST 18</b>
<b>SIX WEEK SESSIONS</b>	<b>JUNE 24 – AUGUST 4</b> <b>JULY 8 – AUGUST 18</b>
<b>FOUR WEEK SESSIONS</b>	<b>JUNE 24 – JULY 21</b> <b>JULY 22 – AUGUST 18</b>
<b>TWO WEEK SESSIONS</b>	<b>JUNE 24 – JULY 7</b> <b>JULY 8 – JULY 21</b> <b>JULY 22 – AUGUST 4</b> <b>AUGUST 5 – AUGUST 18</b>